



I am interested in playing a part in the future of my profession and would like to offer my services as a Member Director. I am a Financial Adviser/ Shareholder and Director of Financial Advice Hawkes Bay Ltd. Over the last decade together with my business partner we have built a successful financial planning business. We have clients throughout the North Island with offices based in Napier and Palmerston North. I understand the challenges, dedication and persistence required to grow a successful small business. In the corporate world I have worked in banking, funds management and as a financial adviser. I have been based in Wellington, London and Sydney. My last corporate role prior to getting back into financial planning, was a general management position based in Sydney with one of the largest and most respected Funds Management businesses in Australia. I have also worked in distribution, sales, marketing and product. These experiences will hold me in good stead to represent members and bring the professional, personal competencies and expertise expected of a board member.

Service to me is the determination to act in the other person's best interest, to look out for the interests of others, to be thoughtful and actively engaged in making other people's lives better. In our profession I have served as Chair of the IFA Hawkes Bay Branch for 5 years and a proud recipient of the Chair Award 2017. When Financial Advice New Zealand was formed, I served a 2-year term representing members as Chair of the Member Advisory Committee for Financial Planning. In addition, I was asked to serve another 2-year term combining the Investment Planning Pillar with Financial planning for Financial Advice New Zealand which I completed in June 2022.

On a personal note, I am a Christian male, happily married to a wonderful wife Katie with 3 beautiful daughters aged 16, 14 and 10. I am Chairman of the "Helping Hand Trust" providing pro bono financial planning services and interest free loans. I am also a Trustee of the Napier Family Centre. I play competitive tennis and squash and have recently had some good claims on ACC for mountain biking accidents.

Prior to lock down, I managed to climb Mount Kilimanjaro in Tanzania. Please vote for me and I will be happy to serve you. Thank you for your time and I wish you all the best.

Paul's Website and LinkedIn profile is:

<https://www.fahb.co.nz/> <https://www.linkedin.com/in/paul-sewell-cfp-bca-dipbus-a5a13b54/>